CORRIGENDUM ON Pre-bid Queries against "Request for proposal for business plan & financial mobilisation plan (2041) for the Braj region"
Dated:-19th April 2022

S.N.	RFP Reference/ Page No.	RFP Clause	Query/Suggestion	REMARKS
1.	Section 1.3, Page 10	1.3 OBJECTIVES 9) Define budgetary requirements of ongoing & proposed projects/Plans, **probable sources of project funding and revenue for MVDA / UPBTVP** to implement the above said projects/plans.	We understand that the budgetary requirement and cost estimates for the proposed and ongoing projects related to infrastructure as well as the identified tourism projects as part of the Braj Development masterplan would be provided by the client and the consultant is required to recommend on phasing of the projects/ budget estimates for these identified projects **Kindly Confirm**	***AVAILABLE PRIMARY DATA WOULD BE SHARED.***
2.	Section 5.1.4, Page 16	5.1.4 ASSESSMENT OF DEVELOPMENT PLAN & CITY MASTER PLAN a. Shelf of Project and prioritization to determine annual expenditure for the same till 2041		
3.	Section 5.1.6, Page 16	5.1.6 ASSESSMENT OF FINANCES OF UPBTV/MVDA/DISTRICT ADMINISTRATION 4) Quantification of the required annual outlay for implementation of various projects proposed as a part of Development plan/City master plan till 2041		
4.	Section 2, Page 11	2 WORK OUTLINE 6) Prepare and present a final report to MVDA/UPBTVP **including new recommendations** and implementation plan till 2041.	We understand that the consultant has to- • recommend the priority projects from the existing list of approximately 10 projects identified as part of Master Development Plan for BRAJ region. • Review and advise on existing and new projects for economic upliftment of **the cottage industry and similar industrial sectors only** • The consultant is not required to advise on new projects for the infrastructure sector **Kindly confirm**.	• ***IT IS EXPECTED THAT THE BIDDER HAS TO BUILD UPON THE PROJECTS ALREADY INDENTIFIED IN THE BRAJ DEVELOPMENT PLAN, IDENTIFY GAPS, IF ANY, ALONG WITH THE MAKING NEW RECOMMENDATIONS & RESPECTIVE IMPLEMENTATION PLANS ACCORDINGLY*** • ***THE SCOPE OF WORK WOULD NOT BE LIMITED TO COTTAGE INDUSTRY & SIMILAR INDUSTRIAL SECTOR BUT WOULD ENCOMPASS A COMPREHENSIVE BUSINESS PLAN & FINANCIAL MOBILISATION PLAN INCLUDING PRIMARY, SECONDARY & TESTING SECTORS WITH ANALYSIS OF BACKWARD & FORWARD LINKAGES.*** • ***CONSULTANT IS EXPECTED TO IDENTIFY GAPS IN THE EXISTING PLANS / PROPOSALS & ADVISE ON NEW PROJECTS FOR THE INFRASTRUCTURE SECTOR.***

5.	Section 2, Page 11	2 WORK OUTLINE 9) These documents will build upon MVDA's/UPBTVP's existing plans including City Masterplan, BrajTeerth Development Plan, along with other relevant proposals of the Central & State Government, NGOs and Trusts, CSR plans of Corporate Entities that have set forth goals and objectives confirming to those of MVDA & UPBTVP for economic growth and sustainability.	We understand that the required data/proposals / reports shall be provided by the client. **Kindly confirm.**	AVAILABLE PRIMARY DATA OF UPBTVP & MVDA WILL BE SHARED. PRIMARY DATA FROM THE CONCERNEED DEPARTMENT TO BE COLLECTED BY THE BIDER IN WHICH MVDA WOULD ACT AS A FACILITATOR
6.	Section 5, Page 14	TERMS OF REFERENCE (TOR) 5.1 …. The Consultant will also coordinate stakeholder meetings, conduct required research and **collation of data from various sources** carryout and document public outreach process as necessary. And seek client approval at various stages as defined in the schedule of payments.	**To carry out the activities mentioned in the RFP** (namely - Regional economic assessment, Assessment of development plan & city master plan, Case studies and benchmarking, of UPBTV / MVDA / district administration), **We understand that the required data from the mentioned department** (MVDA, UPBTVP, District Administration, Local bodies).) **shall be provided by the client.** **Kindly confirm.**	AVAILABLE PRIMARY DATA OF UPBTVP & MVDA WILL BE SHARED. PRIMARY DATA FROM THE CONCERNEED DEPARTMENT TO BE COLLECTED BY THE BIDER IN WHICH MVDA WOULD ACT AS A FACILITATOR
7.	Section 5.1.1, Page 15	5.1.1 REGIONAL ECONOMIC ASSESSMENT 10. Analyze the **potential impact of development** (of transportation infrastructure) in surrounding areas and of other tourist / pilgrimage attractions in the region and the impact of major events held in the region. 11. The Consultant will analyze existing tourism product and their economic potential, revenue potential events and attractions. The Consultant will analyze and **provide an estimated economic impact** for events that could be held within the City of Mathura, including the following types: Guru Purnima, Holi, Krishan Janmashtami, and other community festivals, and provide recommendations regarding regional and destination level parikrama, marketing efforts and roles.	Request you to kindly amend the following as suggested under: "10. **Assessment of existing transportation infrastructure development** in surrounding areas and of other tourist / pilgrimage attractions in the region and the impact of major events held in the region. 11. The Consultant will analyze existing tourism product and their economic potential, revenue potential events and attractions. The Consultant will analyze and **provide anassessment** for events that could be held within the City of Mathura, including the following types: Guru Purnima, Holi, Krishan Janmashtami, and other community festivals, and provide recommendations regarding regional and destination level parikrama, marketing efforts and roles." Further, we understand that such as assessment would be carried out basis secondary information using the data for 3 to 5 years prior to the proposed development, which would be provided by the client. **Kindly confirm**	***TENDER CONDITIONS WOULD PREVAIL***
8.	Section 5.1.6, Page 16	5.1.6 ASSESSMENT OF FINANCES OF UPBTV/MVDA/DISTRICT ADMINISTRATION 1) Assessment of current revenue /receipts of MVDA, UPBTVP and Local bodies as well as District administration and expenditures on various sectors/projects as identified in the development plan 2) Projection of revenue /receipts of MVDA, UPBTVP and	We understand that the finances for MVDA, UPBTVP and local bodies is to be considered under this assessment of finances. We request you to **kindly exclude** assessment of financial statements and current receipts and expenditure for district administration from the scope of 5.1.6.	AVAILABLE PRIMARY DATA OF UPBTVP & MVDA WILL BE SHARED. PRIMARY DATA FROM THE CONCERNEED DEPARTMENT TO BE COLLECTED BY THE BIDER IN WHICH MVDA WOULD ACT AS A FACILITATOR

<table>
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<td>Local bodies as well as District administration till 2041
3) Projection of fixed expenditure of MVDA, UPBTVP and Local bodies as well as District administration till 2041</td>
<td>We further understand that the required datai.e. current revenue / receipts, expenditures on various sectors/projects, etc. shall be provided by the client in the formats specified by consultants in discussion with client, for MVDA, UPBTVP, Local bodies.

Kindly confirm and clarify.</td>
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<td>9.</td>
<td>Section 5.1.7, Page 16</td>
<td>5.1.7 FINANCIAL MOBILIZATION STRATEGY

1) Proposed financial strategy for seeking funding from state and central government plan and non-plan funds, and through mobilization of funds through PPP & CSR.</td>
<td>We understand that as part of financial mobilization strategy the consultant is required to suggest funding sources to meet the budgetary deficit for the already identified projects of MVDA / UPBTVP under various central and state government schemes / via PPP development recommendations for identified projects / monetization of existing developments / CSR. etc.

Kindly confirm.</td>
<td>FINANCIAL MOBILIZATION STRATEGY WOULD NOT ONLY INCLUDE THE PROJECTS OF MVDA/ UPBTVP BUT ALSO OTHER RELEVANT DEPARTMENTS.</td>
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<td>10.</td>
<td>Section 5.2, Page 17</td>
<td>5.2 B.P. & F.M.P. DOCUMENTATION</td>
<td>We understand that consultant has to prepare a single business plan for MVDA and UPBTVP.

Kindly confirm.</td>
<td>CONFIRMED</td>
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<td>11.</td>
<td>Section 6, page 18</td>
<td>6. Deliverables

<table>
<tr><th>S. No.</th><th>Activity Wise Deliverables</th><th>Timeframe (in Weeks)</th><th>Percentage of Payment of the Lumpsum Fee</th></tr>
<tr><td></td><td>Activity 1</td><td></td><td></td></tr>
<tr><td>1.</td><td>Inception Report: including but not limited to details of approach & Methodology, strategy for data collection and analysis, team development plan and work plan to achieve deliverables with envisaged timelines.</td><td>D+1</td><td>10%</td></tr>
<tr><td>2.</td><td>Survey Analysis and Benchmarking and case study report</td><td>D+2</td><td>10%</td></tr>
<tr><td>3.</td><td>Existing Situation Analysis: Sector wise assessment report</td><td>D+8</td><td>20%</td></tr>
<tr><td></td><td>Activity 2</td><td></td><td></td></tr>
<tr><td>4.</td><td>Draft Report on Business plan & City's Financial Mobilization Plan with Institutional Mechanism.</td><td>D+15</td><td>30%</td></tr>
<tr><td>6.</td><td>Final Report on Spatio Economic Development Strategy</td><td rowspan="2">D+17</td><td rowspan="2">30%</td></tr>
<tr><td>7.</td><td>Final Report on Business plan & City's Financial Mobilization Plan with Institutional Mechanism</td></tr>
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<td>The 2nd deliverable – "Survey analysis and benchmarking and case study report"
<table>
<tr><th>Sl.no</th><th>Activity wise deliverables</th><th>Timeframe (in weeks)</th><th>Percentage of payment of lumpsum fee</th></tr>
<tr><td></td><td>Activity 1</td><td></td><td></td></tr>
<tr><td>1</td><td>Inception report : including but not limited to details of approach & methodology, strategy for data collection and analysis, team development plan and work plan to achieve deliverables with envisaged timelines</td><td>D+1</td><td>10%</td></tr>
<tr><td>~~2~~</td><td>~~Survey Analysis and benchmarking and case study~~</td><td>~~D+2~~</td><td>~~10%~~</td></tr>
<tr><td>2</td><td>Existing Situation Analysis: Sector wise assessment report including survey analysis and benchmarking</td><td>D+8</td><td>30%</td></tr>
<tr><td></td><td>Activity 2</td><td></td><td></td></tr>
<tr><td>3</td><td>Draft report on Business plan and City's financial mobilization plan with</td><td>D+15</td><td>30%</td></tr>
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<td>TENDER CONDITIONS WOULD PREVAIL</td>
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				institutional mechanism		
			~~5~~	~~Final report on Spatio Economic Development strategy~~	~~D+17~~	30%
			4	Final report on Business plan and City's financial mobilization plan with institutional mechanism	D+17	

12.	Section 7 TEAM COMPOSITION, Page 19-20	Section 7 – Team composition for non-core staff	1. Basis the RFP we understand that the non-core staff need not be from the lead/ consortium firm and can be outsourced. We therefore request you to make the following amendment – • **Removal of "Atleast 2 years with firm" for non-core staff** 2. Legal and Corporate Governance expert – Currently the qualification for Legal and Corporate Governance expert has been mentioned as –"*Masters & Bachelor's degree in law with MBA in Finance having atleast 10 years of relevant experience"* Considering that both these degrees are mutually exclusive we request if the qualification clause can be amended as follows – **"Masters/ Bachelor's degree in law/ MBA/ PGDM in Finance having at least 10 years of relevant experience**.	***OUTSOURCING WOULD BE ACCEPTED WITH A CONDITION THAT THE REFERENCE POINT / POINT OF INTERACTION WITH THE MVDA WOULD BE THE BIDDER & THERE WOULD BE NO DILUTION OF ROLES & RESPONSIBILITIES.***

Sl.no	**NON-CORE STAFF** (CVs not fulfilling the desired qualification criteria will not be marked during technical evaluation). The staff need not be from the PMC lead firm and can be outsourced.		
	Activity 1		
1	Legal and Corporate Governance Specialist	• **Masters / Bachelor's degree in Law/ MBA/PGDM** in Finance having atleast 8 years of relevant experience • Education should be from a well-recognized institution • ~~At least 2 years~~	Experience on government policy, regulatory issues/ model documents issues by Ministries/other Government bodies

	NON-CORE STAFF (CVs not fulfilling the desired Qualification criteria will not be marked during technical evaluation) The staff need not be from the PMC lead firm and can be outsourced.		
4.	**Legal and Corporate Governance Specialist**	• Masters & Bachelor's Degree in Law with MBA in Finance having at least 10 years of relevant experience. • Education should be from well recognized universities. • At least 2 years in the firm.	• Experience on government policy, regulatory issues and policy/model documents issued by Ministries/ other government bodies.
5.	**Support Team**	• MBA/PGDM/ MA (Economics) with minimum 3 years professional experience. • Education should be from well recognized universities. • At least 2 years in the firm.	• Experience of at least 3 years in minimum 2 infrastructure projects/ 2 finance projects.
		• MBA/PGDM/ MA (Economics) with minimum 1 year of professional experience. • Education should be from well recognized universities. • At least 2 years in the firm.	• Minimum 2 year of professional experience.

		~~with the firm~~	
2	Support team Support team	• MBA/PGDM/MA (economics) with minimum 3 years professional experience • Education should be from a well-recognized institution • ~~At least 2 years with the firm~~	Experience of atleast 3 year in minimum 2 infrastructure projects/ 2 finance projects
		• MBA/PGDM/MA (economics) with minimum 1-year professional experience • Education should be from a well-recognized institution • ~~At least 2 years with the firm~~	Minimum 1 years of professional experience

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<td>13.</td>
<td>Section 9.1.4, page 30</td>
<td>9.1.4 Technical eligibility
<table>
<tr><th>S. No.</th><th>Criteria</th><th>Maximum Marks</th><th>Documents to be Submitted</th></tr>
<tr><td>i.</td><td>Firm's Relevant Experience/Technical expertise
• Experience in preparing the city level economic assessment based on growth drives/financial plans/business plans/city investment plans for city's financial sustainability and planning during the last 7 years for at least 2 Projects.
• Experience in developing business case for city authorities, Development Authorities, Housing development boards for market borrowing during the last 7 years for at least 2 Projects.
• Experience of developing financial capacity enhancement plan for municipalities, including creating land monetization plans during the last 7 years for at least 2 Projects.
• Experience in raising finances and managing then for infrastructure projects during the last 7 years for at least 2 Projects.
• Financial feasibility, project appraisal, financial modelling project structuring and financial planning during the last 7 years for at least 2 Projects.
• Experience in sectors of Urban/Transport/Tourism – involving demand assessment, strategic assessment, economic projections, economic impact analysis, Value for money analysis etc. during the last 7 years for at least 2 Projects.</td><td>40</td><td>Completion Certificate from the Client duly authenticated/ certified by an officer not below the rank of Executive Engineer / Engineer-In charge/ or equivalent. The Work Orders/ Agreement is also required to be submitted by the applicant.</td></tr>
<tr><td></td><td>• Knowledge for urban development policies and issues and exposure of working on development control regulations during the last 7 years for at least 2 Projects.</td><td></td><td></td></tr>
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<td>Considering the nature of the engagement, experience of working across SMART cities/ Development authorities/ Urban local bodies and State PSUs operating in the housing, tourism, and Urban sector regarding PMUs/ assignments for financial pre-feasibilities/ feasibility studies/ business plan developments/ business strategy for local bodies/ transaction advisory should also be considered.

Further many such engagement with Urban local bodies is carried out as part of PMUs with State and local bodies which are long term ongoing engagements. We therefore request, if ongoing engagements including PMUs which have completed atleast 1 year of tenure, may also be considered under eligibility/ scoring criteria.

We also request you to consider proof of submission of draft reports with respect to these identified engagements be considered as valid proof.

We would also request if CA certificate for receipt of payment may also be considered as documentary proof

The scoring criteria for each of the pointers mentioned in the technical eligibility has not been mentioned. We request if the same can be clarified with details of number of projects required for evaluation for each of the pointers.

We therefore request the following modification in the technical eligibility criteria –
<table>
<tr><th>Sl.no</th><th>Criteria</th><th>Maximum marks</th><th>Documents to be submitted</th></tr>
<tr><td></td><td>Activity 1</td><td></td><td></td></tr>
<tr><td>1</td><td>Firm's Relevant Experience/Technical expertise

• Experience in preparing the city level economic assessment based on growth drives/financial plans/business plans/city investment plans for city's financial sustainability and</td><td>40</td><td>Completion Certificate from the Client duly authenticated/ certified by an officer not below the rank of Executive Engineer / Engineer-In charge/ or equivalent. / CA certificate as proof of completion/Email proof of submission of draft reports of</td></tr>
</table>
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<td>RELAXATION IN TECHNICAL ASSESSEMENT COULD BE PROVIDED ONLY IF BIDDER HASVE ONE COMPLETED PROJECT AND ONE ONGOING PROJECT WITH MINIMUM 70% OF DELIVERABLES ARE COMPLETED, A CERTIFICATE FROM AN ENGINEER NOT BELOW THE RANK OF EXECUTIVE ENGINEER OF THE CONCERNED DEPARTMENT ALONG WITH THE PAYMENT RECEIPT / FORM 16 WOULD BE REQUIRED FOR THE PURPOSE.</td>
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					planning during the last 7 years for at least 2 Projects. • Experience in developing business case **for market borrowings/ business plan developments for city authorities/Development Authorities / Housing development boards / State and Central Govt. authorities/ SMART cities** during the last 7 years for at least 2 Projects. • Experience of developing financial capacity enhancement plan for municipalities/ **SMART cities/ Development authorities/ Housing development Boards, etc.** including creating land monetization plans during the last 7 years for at least 2 Projects. • Experience in raising finances and managing them/ **Investment promotion/ transaction advisory services** for infrastructure projects during the last 7 years for at least 2 Projects. • Financial feasibility, project appraisal, financial modelling project structuring and financial planning during the last 7 years for at least 2 Projects.		**such engagements for both ongoing and completed projects** The Work Orders/ Agreement is also required to be submitted by the applicant		

			• Experience in sectors of Urban/Transport/Tourism – involving demand assessment, strategic assessment, economic projections, economic impact analysis, Value for money analysis etc. during the last 7 years for at least 2 Projects • Knowledge for urban development policies and issues / exposure of working on development control regulations during the last 7 years for at least 2 Projects.	
14.	Section 9.2, Page 30	9.2 Method of Selection of Consultant: i) Quality cum Cost Based Selection (QCBS) shall be the basis of evaluation to ensure high technical skill in selection of consultants. A minimum technical score of 70% is fixed as qualifying technical score. ii) The Financial Proposals shall be opened for only those Bidders who score a minimum of 70% in technical evaluation as per the above-defined technical evaluation criteria. iii) Financial Proposals/Bids for all the technically qualified Bidders will be ranked as L1, L2 and so forth. iv) The Bidder with the least cost proposal (L1) shall be selected and his Bid finalized after negotiation, if required. L1 Bidder shall be awarded the contract. v) Financial Bids shall be opened publicly in the presence of the Bidder's representatives who choose to attend on the date as mentioned in the Data Sheet.	We understand, from this clause it is a least cost method. We request you to consider QCBS method. And as it is a very specialized engagement with specific scope of work and hence, we request you to consider higher technical weightage. Request you to kindly amend the clause 9.2 as suggested under: "A minimum technical score of 70% is fixed as qualifying technical score. QCBS Proposals will finally be ranked according to their combined technical (ST) and financial (SF) scores as follows: S = ST x Tw + SF x Fw Where S is the combined score, and Tw and Fw are **weights assigned to Technical Proposal and Financial Proposal, which shall be 0.80 and 0.20 respectively**. The Applicant having the highest combined score will be declared as the Selected Applicant."	***TENDER CONDITIONS WOULD PREVAIL***
15.	Form-1: Letter of the Proposal, page 40	I/We have studied e-Bid and all other documents carefully and **also surveyed the Project site.**	We understand that the mention of **project site survey** is a typographical error.	I/We have studied e-Bid and all other documents carefully and Have **also physically visited & am/are fully aware of the Project site conditions.**

16.	Letter 03/CE/MVDA/ 2022-23	कार्यालयः मथुरा–वृन्दावन विकास प्राधिकरण 32, सिविल लाइन्स, मथुरा पत्रांकः 03/C.E./म०वृ०वि०प्रा०/2022–23 दिनांकः 06/04/2022 निविदा सूचना में संशोधन मथुरा–वृन्दावन विकास प्राधिकरण द्वारा निविदा सूचना संख्या 2369/RFP Braj Region/MVDA/2021-22 Date 28.3.2022(2022_UPMVD_682980_1) के द्वारा Request for proposal for Business Plan & Financial Mobilization for braj region-2041 हेतु निविदा आमंत्रित की गयी थी। उक्त निविदा जमा करने की अंन्तिम तिथि दिनांक 28.04.2022 तक बढायी जाती है। अतः वर्णित निविदा सूचना की निविदायें दिनांक 28.04.2022 तक अपलोड की जा सकेगी व दिनांक 28.04.2022 की सायं 4.00 बजे तक निविदायें हार्डकॉपी में प्राधिकरण कार्यालय में जमा कराया जाना अनिवार्य है। संलग्नकः–संशोधित डेटा शीट। मुख्य अभियन्ता	Dear Sir, considering the time required for organizing various completion certificates / CA certificates, we request a time of atleast 14 days from the release of pre-bid minutes post the pre- bid meeting scheduled on 19 -04-2022. As mentioned in the corrigendum 1, regarding hardcopy submission, we request you to kindly allow hardcopy submission at least after 2 day of online bid submission	TENDER CONDITIONS WOULD PREVAIL.
17.	Section 9.1.2, Page 29	9.1.2 Registration details **S.NO.** / **Eligibility Conditions** / **Documentary Proof to be submitted** iii. / The Bidder (in case of single business entity) must have an operational office for the last Five years in India / Proof of registration of the Consultant shall be submitted.	Will **"Incorporation Certificate"** qualify as Proof of registration for operational office for the last Five years in India. Kindly confirm.	***INCOOPERATION CERTIFICATE ALONG WITH COMPANY GST REGISTRATION CERTIFICATE AND LATEST 3 MONTHS GST 3B RETURN COPY WOULD BE REQUIRED.***
18.	Form 3 on page 43	Form 3: Details of Bidders List of Professional Staff functioning in your firm	We request you to kindly consider the number of professional staff with the firm instead of list of professional staff	***TENDER CONDITIONS WOULD PREVAIL.***
19.	Page No 12	Time period of the engagement – 16 weeks	We request to increase time of the engagement to 20 weeks as the project includes overall assessment including social, demographic, economic and physical factors. For this we also need to conduct stakeholder consultations, community forums and other outreach programs within the vicinity of the town.	***TENDER CONDITIONS WOULD PREVAIL.***
20.	Page No 12	Consortium to be allowed - No	We request to allow consortium (Lead+1). As this assignment requires multi-disciplinary experience not only in the area of urban, infrastructure, tourism, economics but also pilgrimage, heritage and spiritual considering the region.	***TENDER CONDITIONS WOULD PREVAIL.***
21.	Page No 12	Experience of developing financial capacity enhancement plan for municipalities, including creating land monetization plans during the last 7 years for at least 2 Projects.	We request to amend this clause as: Experience of developing financial capacity enhancement plan for municipalities / PSU / State / Central Government during the last 7 years for at least 2 Projects. We request to levied off the monetization plans as it's a new concept and	Experience of developing financial capacity enhancement plan for ANY PSU / ULB / CENTRAL / STATE ORGANIZATION, including creating land monetization plans during the last 7

			will restrict the parties to bid.	years for at least 2 Projects
22.	Page No 12	Experience in raising finances and managing then for infrastructure projects during the last 7 years for at least 2 Projects.	We request to amend this clause as: Experience in attracting / raising finances and managing then for infrastructure projects during the last 7 years for at least 2 Projects.	Experience in attracting / raising finances and managing then for infrastructure projects during the last 7 years for at least 2 Projects.
23.	Page No 19	**NON-CORE STAFF:** (CVs not fulfilling the desired Qualification criteria will not be marked during technical evaluation) The staff need not be from the PMC lead firm and can be outsourced.	We request to levied off the clause of at least 2 years in the firm.	***ACCEPTED, ORGANIZATION CAN HAVE OUTSIDE CONSULTANTS FOR THIS CLAUSE.***
24.	Page No 30	The Bidder should have positive Net worth in three (3) consecutive financial years in last four (4) financial years from the date of bid.	We request to amend the clause as: The Bidder should have positive Net worth **as on March 2022**.	***ACCEPTED, ONLY IN CASE IF FINANCIAL BALANCE SHEET IS MADE AVAILABLE TILL MARCH 2022.***
25.	Page No 30	**Firm's Relevant Experience/Technical expertise**	We request to consider the **ongoing assignments** as well.	***RELAXATION IN TECHNICAL ASSESSEMENT COULD BE PROVIDED ONLY IF BIDDER HAS ONE COMPLETED PROJECT AND ONE ONGOING PROJECT WITH MINIMUM 70% OF DELIVERABLES ARE COMPLETED, A CERTIFICATE FROM AN ENGINEER NOT BELOW THE RANK OF EXECUTIVE ENGINEER OF THE CONCERNED DEPARTMENT ALONG WITH THE PAYMENT RECEIPT / FORM 16 WOULD BE REQUIRED FOR THE PURPOSE.***
26.	Page No 30	Experience in developing business case for city authorities, Development Authorities, Housing development boards for market borrowing during the last 7 years for at least 2 Projects.	We request to amend the clause as: Experience in developing business case for city authorities, Development Authorities, Housing development boards for market borrowing during the last 7 years for at least 2 Projects.	***AS SPECIFIED IN POINT NO. 25***

			We request to consider the **ongoing assignments** as well.	
27.	Page No 30	Experience of developing financial capacity enhancement plan for municipalities, including creating land monetization plans during the last 7 years for at least 2 Projects.	We request to amend the clause as: Experience of developing financial capacity enhancement plan for municipalities/PSU/State/Central Government during the last 7 years for at least 2 Projects. We request to levied off the monetization plans as it's a new concept and will restrict the parties to bid. We request to consider the **ongoing assignments** as well.	***AS SPECIFIED IN POINT NO. 25***
28.	Page No 32	In the event of any information furnished by the Bidder is found false or fabricated, the minimum punishment shall be debarring /blacklisting from Mathura-Vrindavan works and legal proceeding can also be initiated.	We request to amend the clause as: Any entity/Parent/Subsidiary/affiliates company of Bidder should not have been blacklisted/ debarred/termination of contract except for reasons of convenience of client by any Government/ Government Board/ Corporation/Company/Statutory Body/PSU company/Non-Government/ Government of any sovereign count	***ACCEPTED.*** ***THE TERMS OF RFP STANDS AMENDED*** ***A NOTARISED AFFIDAVIT ON RS. 100 STAMP PAER WOULD BE FURNISHED BY THE BIDDER***
29.	Data Sheet; Clause No 3; Page No 6	**3. Ernest Money Deposit (EMD)** INR 2,00,000.00/- (Two lakhs only)(Payable by RTGS / NEFT to Secretary MathuraVrindavan Development Authority vide A/c No:77450100023162, IFSC : BARB0VJMATH, Bankof Baroda, Mathura	Considering the latest Procurement Guidelines of the Government of India, we request the client to consider Bid Security Declaration Form/ Bank Guarantee.	***TENDER CONDITIONS WOULD PREVAIL***
30.	Clause No 1.3 (1); Page No 10	**1.3 OBJECTIVES** 1) Provide a good quality of life through the provision of appropriate public services including infrastructure for residents and visitors.	We understand that the preparation of strategies for various infrastructure components such as Water Supply, Power supply, drainage and waste management, etc. is not in the scope of works of the consultants. Requesting the client to please confirm.	***TENDER CONDITIONS WOULD PREVAIL***
31.	Clause No 3 (3); Page No 12	**3 (3): Consortium to be allowed: No**	In order to provide subject level expertise on the various components of the project; we request the client to consider Joint Venture/ consortium of a maximum of 3 firms.	***TENDER CONDITIONS WOULD PREVAIL***
32.	Clause No 3 (3); Page No 12	**3 (3): Consortium to be allowed: No**	We understand that Indian subsidiary of an International firm is allowed to use credentials of its Parent / Subsidiary/ Sister company (Group company) for qualification and scoring without forming a JV/ consortium with its Parent / Subsidiary/ Sister company (Group company) . Requesting the client to please consider and confirm.	***TENDER CONDITIONS WOULD PREVAIL***
33.	Clause No 3 (5); Page No 12 **&** Clause No 8.15.4; Page No 28	**3 (5): Eligibility conditions:** C. Technical Capacity: The Applicant must have thefollowing experience: • Experience in preparing the city level economic assessment based on growth drives/financial plans/business plans/city investment plans for city's financial sustainability and planning during the last 7 years for at least 2 Projects.	We understand that the prequalification criteria is very stringent and restrictive. It is also very similar to the Technical Evaluation criteria in Section 9.1.4. Thus, in order to promote maximum participation from the eligible bidders, we request the client to simplify the eligibility criteria to one similar project conducted in the past 15 years for prequalification.	***COMPLETED PROJECT HAS TO BE WITHIN 07 YEARS FROM BID SUBMISSION DATE,*** ***ON GOING PROJECT WITH 70% COMPLETED WORK WOULD BE ACCEPTABLE ONLY WHEN WORK ORDER DATE IS WITHIN 07 YEARS***

		• Experience in developing business case for city authorities,Development Authorities, Housing development boards formarket borrowing during the last 7 years for at least 2Projects. • Experience of developing financial capacity enhancement plan for municipalities, including creating land monetizationplans during the last 7 years for at least 2 Projects. • Experience in raising finances and managing then for infrastructure projects during the last 7 years for at least 2Projects. • Financial feasibility, project appraisal, financial modelling project structuring and financial planning during the last 7years for at least 2 Projects. • Experience in sectors of Urban/Transport/Tourism – involving demand assessment, strategic assessment, economic projections, economic impact analysis, Value for money analysis etc. during the last 7 years for at least 2Projects. • Knowledge for urban development policies and issues and exposure of working on development control regulationsduring the last 7 years for at least 2 Projects. Note: Global/International experience is not eligible for evaluation.		***FROM BID SUBMISSION DATE.***
34.	Clause No 3 (5); Page No 12	**3 (5): Eligibility conditions:** C. Technical Capacity: The Applicant must have thefollowing experience: • Experience in preparing the city level economic assessment based on growth drives/financial plans/business plans/city investment plans for city's financial sustainability and planning during the last 7 years for at least 2 Projects. • Experience in developing business case for city authorities,Development Authorities, Housing development boards formarket borrowing during the last 7 years for at least 2Projects. • Experience of developing financial capacity enhancement plan for municipalities, including creating land monetizationplans during the last 7 years for at least 2 Projects.	In order to bring international expertise, we request the client to consider the international/ global experience of the bidder eligible for evaluation and scoring.	***TENDER CONDITIONS WOULD PREVAIL***

		• Experience in raising finances and managing then for infrastructure projects during the last 7 years for at least 2Projects. • Financial feasibility, project appraisal, financial modelling project structuring and financial planning during the last 7years for at least 2 Projects. • Experience in sectors of Urban/Transport/Tourism – involving demand assessment, strategic assessment, economic projections, economic impact analysis, Value for money analysis etc. during the last 7 years for at least 2Projects. • Knowledge for urban development policies and issues and exposure of working on development control regulationsduring the last 7 years for at least 2 Projects. Note: Global/International experience is not eligible for evaluation.		
35.	Clause No 5.1.3; Page No 15	**5.1.3 MEETINGS** The Consultant will conduct meetings as follows: 1) Initial staff meetings for organizational, technical, and substantive issues. 2) Initial meetings with community representatives to discuss issues of concern. 3) Ongoing review and discussion of drafts with MVDA/UPBTVP. 4) Public input meetings to review issues and obtain general direction. 5) Presentation of draft plan/proposal components to MVDA/UPBTV and 6) Presentation of draft plan/ proposals at stakeholder meetings and final adoption	We understand that the role of the consultants is limited to providing technical inputs for various stakeholder meetings/ workshops. The actual costs for venue, per diem allowance and travel and boarding of the participants will be borne directly by the client. Please confirm.	***TENDER CONDITIONS WOULD PREVAIL.*** ***ALL COST TO BE BORNE BY BIDDER AND SHOULD BE INCLUDED IN THEIR FINANCIAL PROPOSAL.***
36.	Clause No 5.1.4; Page No 16 **&** Clause No 5.1.6; Page No 16	**5.1.4 ASSESSMENT OF DEVELOPMENT PLAN & CITY MASTER PLAN** The Consultant shall study the Development Plan & City Master Plan and determine the following: a) Shelf of Project and prioritization to determine annual expenditure for the same till 2041. b) The consultant will provide projection of estimated economic impact of the proposed interventionsas per proposed as a part of Development plan/City master plan. c) The Consultant will analyze existing infrastructure and planned infrastructure and makesuggested recommendations for the	We understand that several studies and surveys have already been conducted in the region by various agencies (such as City Masterplan,BrajTeerth Development Plan, and other relevant proposals of the Central & StateGovernment, NGOs and Trusts, CSR plans of Corporate Entities etc.). Requesting the client to please confirm that the existing reports and surveys will be provided free of cost to the consultants at the start of the assignment.	AVAILABLE PRIMARY DATA OF UPBTVP & MVDA WILL BE SHARED. PRIMARY DATA FROM THE CONCERNEED DEPARTMENT TO BE COLLECTED BY THE BIDER IN WHICH MVDA WOULD ACT AS A FACILITATOR ONLY.

		funding of key projects to aid timelier economic growth in thecommunity. d) The Consultant will analyze proposed land use plans and provide an estimated economicimpact of the same. **&** **5.1.6 ASSESSMENT OF FINANCES OFUPBTV/MVDA/DISTRICTADMINISTRATION** 1) Assessment of current revenue /receipts of MVDA, UPBTVP and Local bodies as well as Districtadministration and expenditures on various sectors/projects as identified in the development plan. 2) Projection of revenue /receipts of MVDA, UPBTVP and Local bodies as well as Districtadministration till 2041. 3) Projection of fixed expenditure of MVDA, UPBTVP and Local bodies as well as Districtadministration till 2041. 4) Quantification of the required annual outlay for implementation of various projects proposed as apart of Development plan/City master plan till 2041.		
37.	Clause No 7; Page No 18	**CORE STAFF and NON- CORE STAFF** CORE STAFF (CVs not fulfilling the desired Qualification criteria will not be marked during technicalevaluation) NON-CORE STAFF (CVs not fulfilling the desired Qualification criteria will not be marked during technicalevaluation) The staff need not be from the PMC lead firm and can be outsourced.	We understand that in order to provide the most suitable candidate for the project to the client, core team members can be competent freelancers with a dedicated work contract for the duration of the assignment. Requesting the client to please consider and confirm.	***OUTSOURCING WOULD BE ACCEPTED WITH A CONDITION THAT THE REFERENCE POINT OF INTERACTION WITH THE MVDA WOULD BE THE BIDDER & THERE WOULD BE NO DILUTION OF ROLES & RESPONSIBILITIES.***
38.	Clause No 7 (5); Page No 19	**SupportTeam** • MBA/PGDM/ MA (Economics) with minimum 1 year of professional experience. • Education should be from well recognized universities. • At least 2 years in the firm. • Minimum 2 year of professionalexperience.	Since this project also involves coordination with various other studies in the region, we request the client to consider an Urban Planner with minimum 2 years of experience for the position of support team member.	***ADD ON :*** ***CANDIDATES HAVING DEGREE IN M.PLAN (INFRASTRUCTURE PLANNING / HOUSING PLANNING) WITH MINIMUM OF 05 YEARS EXPERIENCE ALSO ALLOWED.***
39.	Clause No 9.2 (iv); Page No 32	iv) The Bidder with the least cost proposal (L1) shall be selected and his Bid finalized after negotiation,if required. L1 Bidder shall be awarded the contract.	Considering the prestigious nature of the assignment, we request the client to consider weightage of Technical proposal as 80% and Financial proposal as 20%.	***Tender Conditions would Prevail***
40.	Clause No 10.5;	**10.5 Good Faith and Indemnity**	In good faith, we request the client to limit third party claims to an upper	***Tender Conditions would Prevail***

	Page No 37	The Parties undertake to act in good faith with respect to each other's rights under this Contract andto adopt all reasonable measures to ensure the realization of the objectives of this Contract. To the fullest extent permitted by applicable law and professional regulations, both the partiesindemnify each other and their associates and employees against all claims by third parties(including each other's affiliates) and resulting liabilities, losses, damages, costs and expenses(including reasonable external and internal legal costs) arising out of the third party's use of orreliance on any report, deliverable, etc. disclosed to it by or through the parties as part of the regularinteractions or for project/s purposes.	ceiling of INR 10 Lakhs.	
41.	General Query	Extension of Bid submission Date	Considering the CoVid 19 pandemic; we request the client to provide atleast 21 days' time for the submission of proposal from the date of release of the minutes of the prebid meeting.	***Tender Conditions would Prevail***
42.	Addition in Bid Document			***Sucessful Bidder has to depute atleast two staff members in MVDA for daily reporting and work progress. An undertaking in this regard to be submitted on letter head that two staff members will be deputed at Mathura.*** ***Space for the same will be provided by MVDA within the MVDA Premises.***